

not "talk" or "mere words"

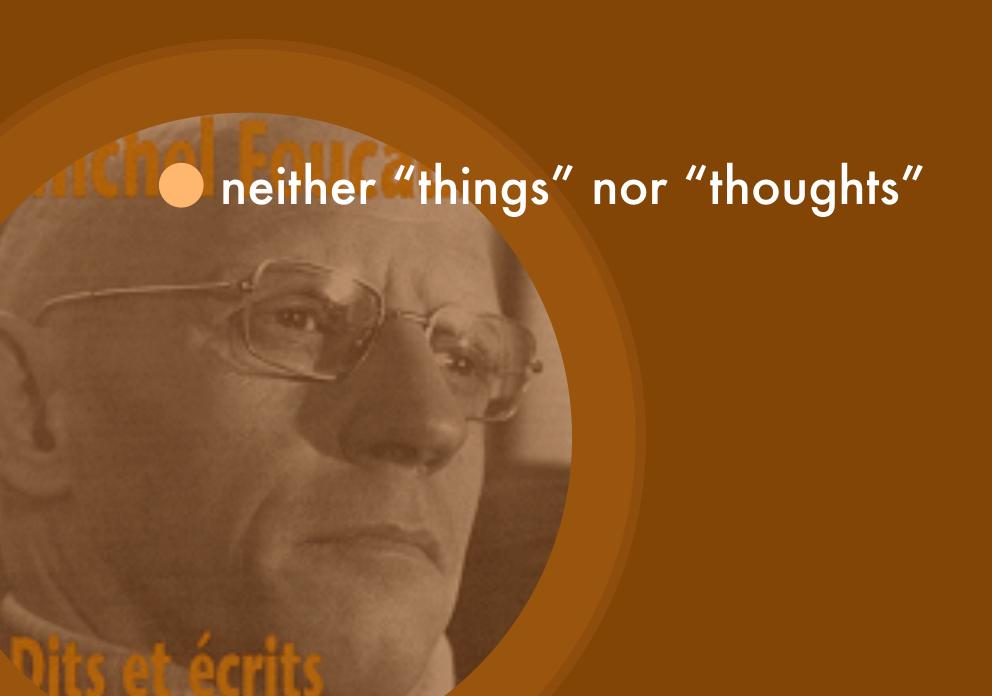
- not "talk" or "mere words"
- not "free-floating ideas"

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- not "belief"

- not "talk" or "mere words"
- not "free-floating ideas"
- not "belief"
- not "rational" in a transcendental sense







- neither "things" nor "thoughts"
 - focus on social practice

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 - conditions of possibility are key

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 - focus on social practice
 - conditions of possibility are key
 - public articulations are the source of data



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- "publicly acceptable" is contextual

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- "publicly acceptable" is contextual
- how an action is legitimated is key



o examples

search warrant

o • examples

- search warrant
- slavery

o • examples

- search warrant
- slavery
- sovereign territoriality



discoursevs.interpretation

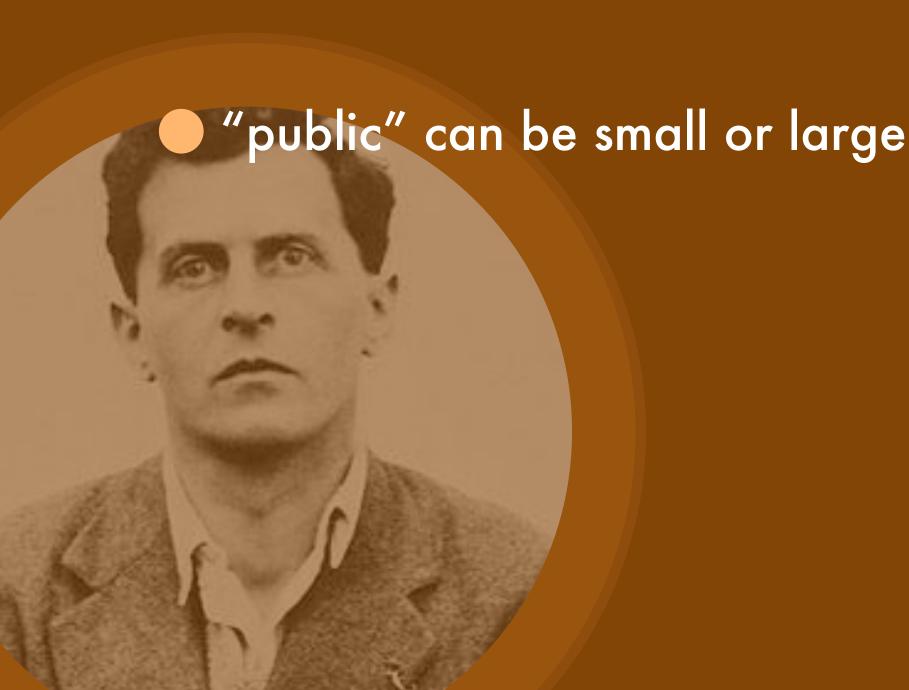
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 - monist description looks for a coherent whole
 - discourse is about contention





"public" can be small or large no articulation is completely private...

- public" can be small or large
 - ono articulation is completely private...
 - ...but some are more public than others

- public" can be small or large
 - ono articulation is completely private...
 - ...but some are more public than others
- claims tendered in a debate are particularly important



campaigns

- campaigns
- speeches

- campaigns
- speeches
- public hearings

- campaigns
- speeches
- public hearings
- websites

- campaigns
- speeches
- public hearings
- websites
- wherever people are forced to give public reasons for their actions



O • common places

synonyms: topoi; themes; threads; tropes; symbols

O • commonplaces

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- by definition, common to speaker and audience(s)

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- weakly shared

O • commonplaces

- synonyms: topoi; themes; threads; tropes; symbols
- by definition, common to speaker and audience(s)
- weakly shared
- afford actions



O • • motivesareirrelevant

 whether anyone believes what they are saying or doing makes no difference

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- whether anyone believes what they are saying or doing makes no difference
- articulations do their work on their own

O • • motivesareirrelevant

- whether anyone believes what they are saying or doing makes no difference
- articulations do their work on their own
- social sustainability is key



o • • findingcommonplaces

no magic formula (sorry)

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- no magic formula (sorry)
- indeed, no final specification of all relevant commonplaces!

o • findingcommonplaces

- no magic formula (sorry)
- indeed, no final specification of all relevant commonplaces!
- instead, a "good enough" basis for capturing "interesting" aspects of an articulation



o • rhetoricaltopographies

 a kind of "map" of commonplaces deployed in some situation

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- ideal-typical, not descriptive

• • rhetoricaltopographies

- a kind of "map" of commonplaces deployed in some situation
- ideal-typical, not descriptive
- captures the "limits of the possible" in a given situation



O • causation

rhetorical topographies are static

causation

- rhetorical topographies are static
- they are flattened, like a social network diagram/matrix

o • causation

- rhetorical topographies are static
- they are flattened, like a social network diagram/matrix
- causal research does more than draw maps



O • • twoposibilities

 go backwards: specific history of particular commonplaces

O • • twoposibilities

- go backwards: specific history of particular commonplaces
- go forwards: deployment of commonplaces in a legitimation contest

O • • twoposibilities

- go backwards: specific history of particular commonplaces
- go forwards: deployment of commonplaces in a legitimation contest
- can be combined



O • construction

delineate commonplaces empirically

o construction

- delineate commonplaces empirically
- be sensitive to variation

O • construction

- delineate commonplaces empirically
- be sensitive to variation
- "textual ethnography" can help here

o construction

- delineate commonplaces empirically
- be sensitive to variation
- "textual ethnography" can help here
- there are also formal techniques



O • • specifichistory

 a commonplace's power comes from its past

O • • specifichistory

- a commonplace's power comes from its past
- seeking an account of formation and past deployment

• • specifichistory

- a commonplace's power comes from its past
- seeking an account of formation and past deployment
- beware the genetic fallacy!



o deployment

 commonplaces have to be deployed in order to be effective

o deployment

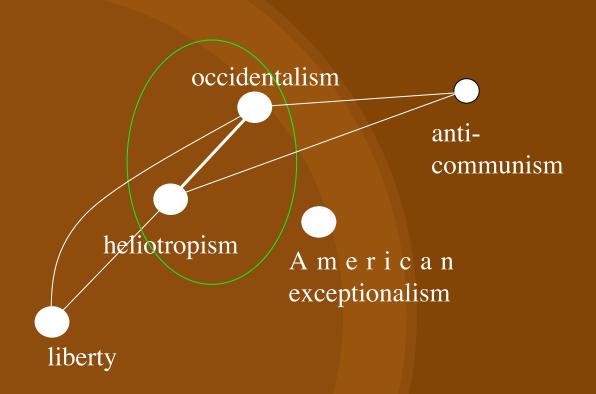
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- how they interact is crucial

o deployment

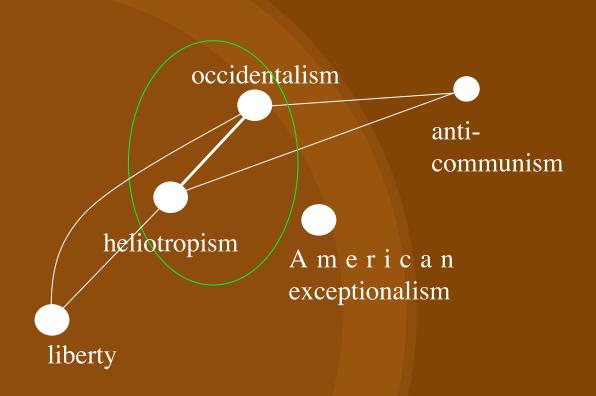
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- how they interact is crucial
- be alert for "outflanking" and "rhetorical coercion"

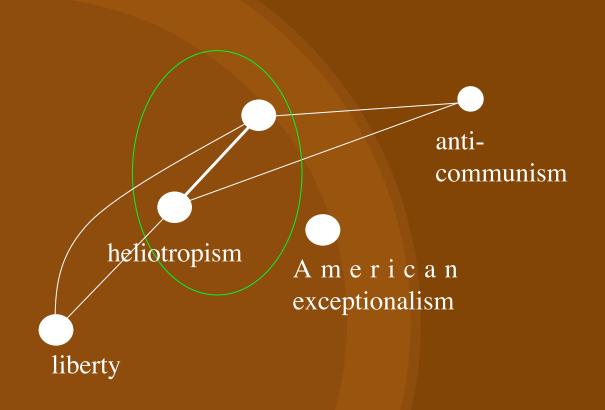
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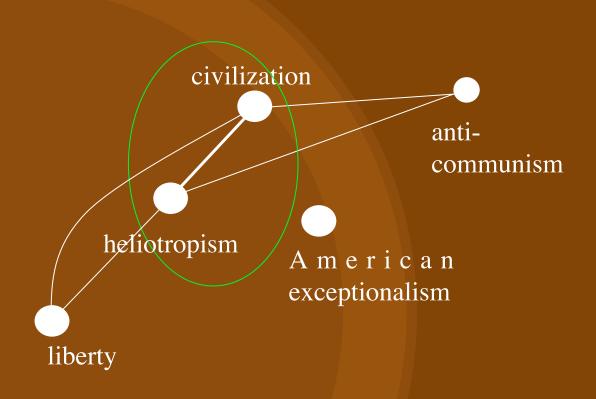
- commonplaces have to be deployed in order to be effective
- how they interact is crucial
- be alert for "outflanking" and "rhetorical coercion"
- there can also be overall changes in the map

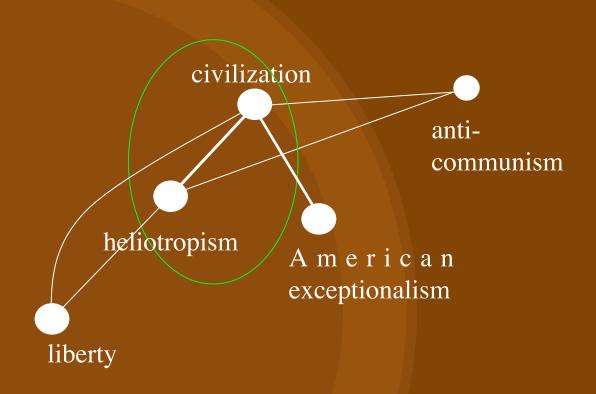


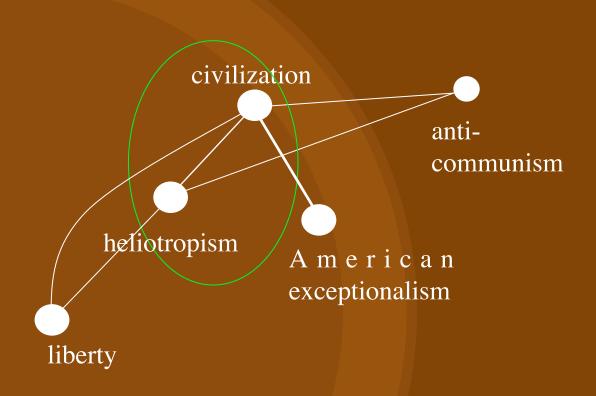
"multilateralism" in the United States during the Cold War (oval = "leader of the West / free world" [where "free world" means the West and its allies])

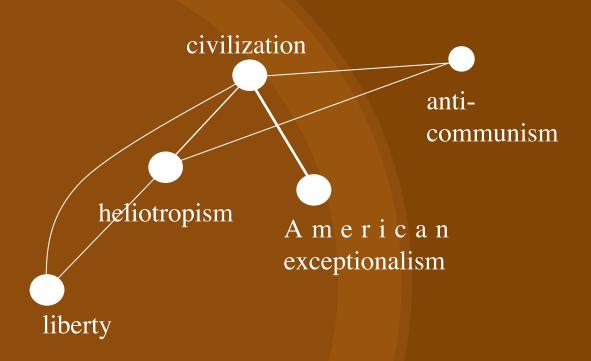


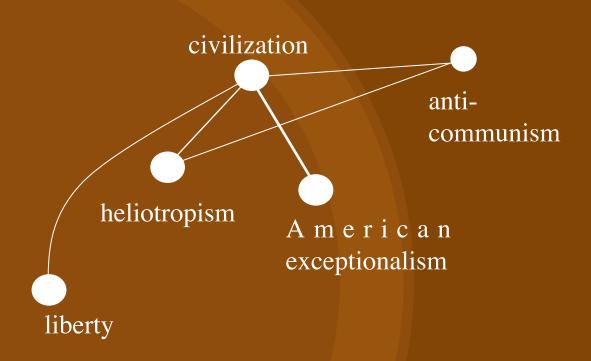


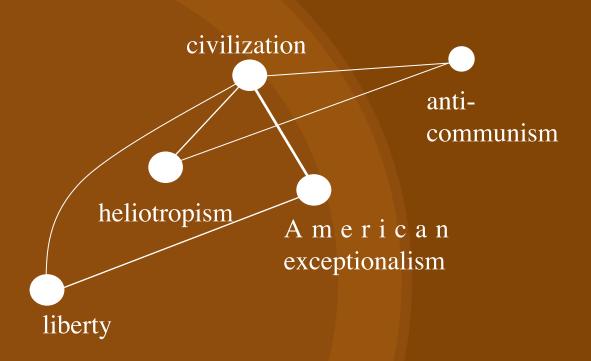


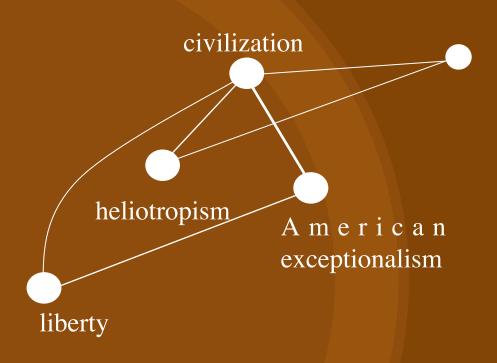


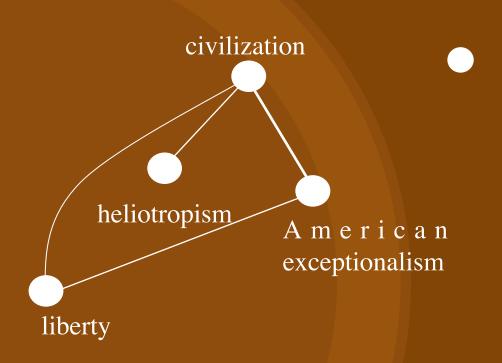


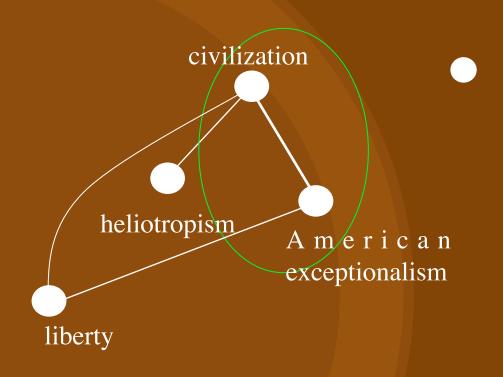


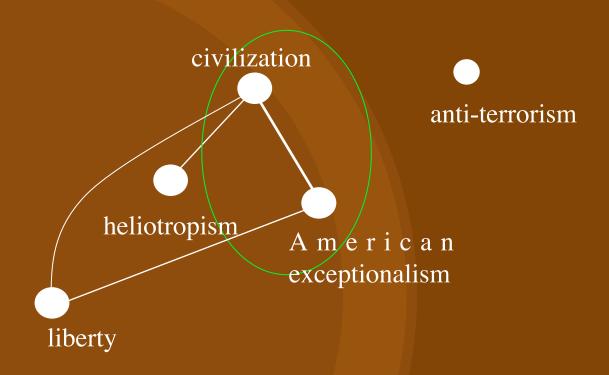


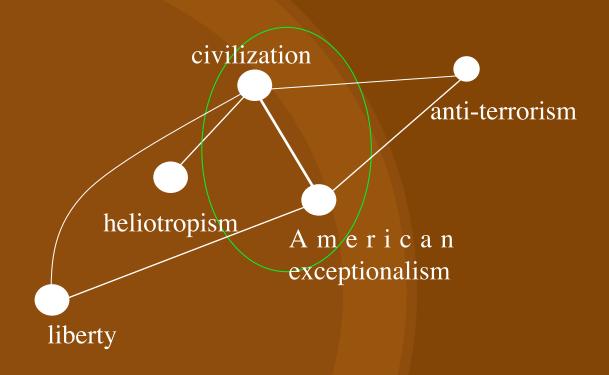


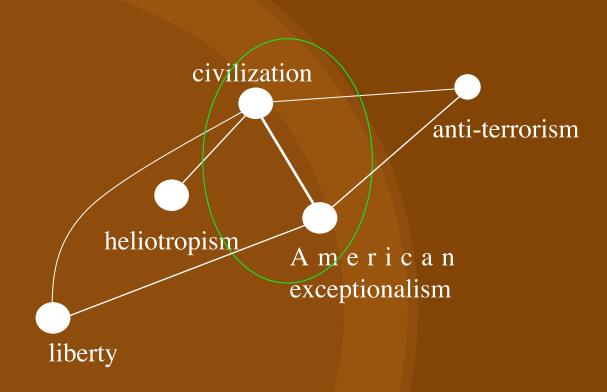












"imperial unilateralism" in the United States during the War on Terrorism (oval = "this is civilization's fight")



O • proposals

1. research question ("how")

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- 2. initial guess, including factors if a configurational project

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- 3. population definition

0 • proposals

- 1. research question ("how")
- 2. initial guess, including factors if a configurational project
- 3. population definition
- 4. data sources